



PRO TEND DOOEL Skopje

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GENERAL PRICE LIST

Code	Service description	Unit	Unit Cost (EUR w/o VAT)
TENDER BIDS MANAGEMENT			
PLAN TENDERS PARTICIPATION			
T.1	POSITIONING THE PRODUCT ON THE MARKET		
T.1.1	Find tenders	procedure	13
T.1.2	Plan for successful meeting the needs, wants and expectations of tenders	procedure	150
T.1.3	Find subcontractors	procedure	48
PREPAY FOR PARTICIPATION ON TENDERS			
T.2.1	MONITORING AND ANALYSIS OF TENDERS	month	9
T.2.1.1	ESPP - State Public Procurement	month	9
T.2.1.2	IFA - International Financial Agencies: UNDP, EBRD, World Bank, USAID, IPA, etc.	month	9
T.2.1.3	PC - Private Companies	month	13
*T.2.1	PREPARATION AND DELIVERY OF "PAY PER WIN" BID FOR TENDER	procedure	15
COMPLETING BIDS FOR TENDERS			
**T.3	PREPARATION AND DELIVERY OF BIDS PER TENDER CLASS		
T.3.1	Class I	procedure	83
T.3.2	Class II	procedure	119
T.3.3	Class III	procedure	228
T.3.4	Class IV	procedure	496
TENDER BIDS CLOSURE			
T.4.1	SOLVE LAW ISSUE	procedure	per project
PROJECT PROCUREMENT MANAGEMENT			
PLAN PURCHASES AND ACQUISITIONS			
N.1.1.S	ANALYSIS OF MARKET NEEDS OF INVESTMENT	procedure	per project
N.1.2.P	FEASIBILITY STUDY WITH IMPLEMENTATION PLAN	procedure	per project
PLAN CONTRACTING			
N.2.1.P	PREPARATION OF PROCUREMENT DECISION	procedure	200
N.2.2.P	ANALYSIS OF POTENTIAL SELLERS	procedure	100
REQUEST SELLER RESPONSES			
N.3.1.P	IMPLEMENTATION OF TECHNICAL DIALOGUE WITH BIDDERS	procedure	150
N.3.2.P	PREPARATION OF TENDER DOCUMENTATION	procedure	450
N.3.3.P	EXPLANATION FOR APPROVAL OF TENDER DOCUMENTATION	procedure	120
N.3.4.P	CALL FOR BIDS FOR PROCUREMENT	procedure	150
SELECT SELLERS			
N.4.1.P	NEGOTIATING AND CONCLUDING CONTRACT FOR PROCUREMENT	procedure	200
N.4.2.B	PROCUREMENT PROCEDURE REPORT	procedure	50
CONTRACT ADMINISTRATION			
N.5.1.P	MONITORING THE EFFECT OF DELIVERY OF PROCUREMENT	month	50
N.5.2.B	CONTROL OF EFFICIENCY IN ACCEPTANCE OF PROCUREMENT	month	50
CONTRACT CLOSURE			
N.6.1.R	VERIFICATION OF PROCUREMENT FEASIBILITY	procedure	150

NOTES:

- Our principle of operation, is based on Managing business using Lessons learned on Feasibility of the Decision.
- When finding a tender, You will receive information for tenders announced by state authorities, private companies, and international financial agencies for which deadline for placing bid is not met. Information about when where and how You might to participate.
- When searching for a subcontractor, You will receive contact and description of all subcontractors in requested industry, sorted by amount of contracts for public procurement in previous 3 years.
- For each project further, we sign a statement of material, moral and criminal responsibility on discretion assurance.
- Minimum period for prepay is 6 months.

CLARIFICATIONS:

* "PAY PER WIN" is a offer for tender announced by state authority in Macedonia, which is paid only if it wins the tender, and according to the current General price list.

** Price classes depend on the type of project, where:

	State	Private
Class I	0-5k€	
Class II	5-130k€	0-20k€
Class III	130-500k€	20-130k€
Class IV	^500k€	^130k€

THE PRICE DOES NOT INCLUDE COSTS FOR:

- Registration on Electronic Site for Public Procurement of RM
- Institutional application documents buyout,
- Tender documentations buyout,
- Providing bank guarantees,
- Translation and notarization of documents for participation in tenders.